



Financial Statements prepared in accordance with
International Financial reporting Standards and
Independent Auditor's Report

Universal Investment Bank AD, Skopje

31 December 2016

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Independent Auditor's Report

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To the Shareholders of

Universal Investment Bank AD, Skopje

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We have audited the accompanying financial statements of Universal Investment Bank AD, Skopje (“the Bank”) which comprise the Statement of financial position as at 31 December 2016 and the Statement of comprehensive income, Statement of changes in equity and Statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, included on pages 3 to 56.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards accepted in Republic of Macedonia¹. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatements. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Bank's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

¹ International Standards on Auditing (ISA) issued by the International Auditing and Assurance Standards Board (IAASB), effective from 15 December 2009, translated and published in the “Official Gazette” of the Republic of Macedonia, no.79 from 2010.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion the financial statements present fairly, in all material respects, the financial position of the Bank as at 31 December 2016, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Skopje,
27 March 2017

Grant Thornton Doo, Skopje



Director
Suzana Stavrik

ШТВО ЗА РЕВИЗИЈА
ГРАНТ ТОРНТОН
ДОО
СКОПЈЕ



Certified Auditor
Suzana Stavrik

Financial statements
31 December 2016

Statement of comprehensive income

		(In 000 MKD)	
		For the year ending	
	Notes	2016	2015
Interest income		750,855	682,578
Interest (expense)		(188,752)	(176,222)
Net interest income	5	562,103	506,356
Fee and commission income		266,071	265,476
Fee and commission (expense)		(148,729)	(132,389)
Net fee and commission income	6	117,342	133,087
Net foreign exchange gains		21,380	22,497
Other operating income	7	26,584	19,510
Operating income		727,409	681,450
(Additional) / Release of impairment provision on financial assets, net	8	39,550	(48,186)
Personnel expenses	9	(246,307)	(221,976)
Amortization and depreciation	18,19	(59,920)	(59,336)
Other operating expenses	10	(272,706)	(264,909)
Operating (expenses)		(539,383)	(594,407)
Profit before tax		188,026	87,043
Income tax (expense)	11	(19,004)	(8,164)
Net profit for the year		169,022	78,879
Other comprehensive income			
Other comprehensive income for the year		-	-
Total comprehensive income for the year		169,022	78,879
Earnings per share			
Basic and diluted earnings per share (in Denars)	12	310	144

Financial statements
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Statement of financial position

	Notes	2016	(In 000 MKD) As at 31 December 2015
Assets			
Cash and cash equivalents	13	3,805,290	3,417,931
Loans and advances to banks	14	80,010	-
Loans and advances to customers	15	9,607,991	8,556,585
Investment securities	16	14,331	14,331
Foreclosed assets	17	155,380	81,808
Investment in subsidiaries	18	-	87,645
Intangible assets	19	98,526	102,060
Property and equipment	20	461,068	477,838
Other receivables	21	56,544	55,648
Total assets		14,279,140	12,793,846
Liabilities			
Due to banks	22	341,239	425,986
Due to customers	23	11,555,050	10,312,103
Borrowings	24	796,528	658,701
Provisions and special reserve	25	3,560	2,957
Current tax liabilities		7,410	5
Deferred tax liabilities	11	4,024	1,125
Other liabilities	26	95,016	85,678
Total liabilities		12,802,827	11,486,555
Equity and reserves			
Share capital	27	545,987	545,987
Share premium		510,387	510,387
Reserves		191,064	119,334
Retained earnings		228,875	131,583
Total equity and reserves		1,476,313	1,307,291
Total liabilities, equity and reserves		14,279,140	12,793,846
Commitments and contingencies	28	1,199,211	1,233,138

These financial statements have been authorized by the Bank's Supervisory Board on 24 March 2017.

Signed on behalf of the Board of Directors by:


Kosta Mitrovski
 Chairman of the Managing Board, Chief Executive Director


Delcho Krastev
 Member of the Managing Board, Executive Director


Vladislav Hadjidinev
 Member of the Managing Board, Executive Director



See the accompanying Notes to the Financial Statements

Financial statements
31 December 2016

Statement of changes in equity

(In 000 MKD)	Share capital	Share premium	Reserves	Retained earnings / Accumulated (losses)	Total equity
At 01 January 2015	545,987	510,387	85,395	86,643	1,228,412
<i>Transactions with owners</i>					
Distribution to reserves	-	-	33,939	(33,939)	-
<i>Total transactions with owners</i>	-	-	33,939	(33,939)	-
Profit for the year	-	-	-	78,879	78,879
<i>Other comprehensive income</i>	-	-	-	-	-
Total comprehensive income	-	-	-	78,879	78,879
At 31 December 2015	545,987	510,387	119,334	131,583	1,307,291
At 01 January 2016	545,987	510,387	119,334	131,583	1,307,291
<i>Transactions with owners</i>					
Distribution to reserves	-	-	71,730	(71,730)	-
<i>Total transactions with owners</i>	-	-	71,730	(71,730)	-
Profit for the year	-	-	-	169,022	169,022
<i>Other comprehensive income</i>	-	-	-	-	-
Total comprehensive income	-	-	-	169,022	169,022
At 31 December 2016	545,987	510,387	191,064	228,875	1,476,313

See the accompanying Notes to the Financial Statements

Financial statements
31 December 2016

Statement of cash flows

	(In 000 MKD)	
	Year ended 31 December	
Notes	2016	2015
Operating activities		
Profit before taxation	188,026	87,043
Adjustment for:		
Amortization and depreciation	59,920	59,336
Additional / (Release of) impairment provision on financial assets, net	(39,550)	48,186
Impairment losses on foreclosed assets	33,437	43,458
Additional / (Release of) impairment provision and special reserve, net	604	(1,177)
Dividend income	(1,198)	(1,043)
(Gain) / loss from foreclosed assets sold	(1,921)	(1,474)
(Gain) from property and equipment sold	(15)	(1,079)
Interest income	(750,855)	(682,578)
Interest expense	188,752	176,222
Other corrections	22,723	237
(Loss) before changes in operating assets and liabilities	(300,077)	(272,869)
<i>Changes in operating assets and liabilities</i>		
Loans and advances to banks	(80,006)	-
Obligatory reserves in foreign currency	(69,441)	(54,468)
Loans and advances to customers	(1,029,402)	(1,336,872)
Foreclosed assets	(19,713)	9,421
Other receivables	103,793	(58,579)
Due to banks	(84,727)	350,656
Due to customers	1,236,487	757,370
Other liabilities	13,361	(11,258)
Profit/ (Loss) after changes in operating assets and liabilities	(229,725)	(616,599)
Proceeds from interest	747,795	676,237
Interests (paid)	(182,162)	(184,753)
Income tax (paid)	(8,700)	(8,836)
Net cash (used in) / from operating activities	327,208	(133,951)
Investment activities		
(Purchase) of property, plant and equipment and intangible assets, net	(39,601)	(32,848)
Sale of investment securities, net	-	685,044
Other inflows from investment activities	1,198	1,043
Net cash from investments activities	(38,403)	653,239
Financial activities		
Proceeds from borrowings	580,349	460,855
(Repayment of) borrowings	(441,236)	(150,811)
(Repayment of) subordinated liabilities	-	-
Net cash from / (used in) financial activities	139,113	310,044
Net change in cash and cash equivalents	427,918	829,332
Cash and cash equivalents, beginning of the year	2,843,753	2,014,421
Cash and cash equivalents, end of the year	13	3,271,671
	3,271,671	2,843,753

See the accompanying Notes to the Financial Statements

Notes to the Financial Statements

1 General information

Universal Investment Bank, Skopje (hereinafter “the Bank”) is a Shareholding Company incorporated in the Republic of Macedonia. The address of its registered head office is: “St. Maksim Gorki” 6, 1000 Skopje, Republic of Macedonia.

The Bank is licensed to perform all banking activities in accordance with the law. The main activities include commercial lending, receiving of deposits, payment operation services in the country and abroad, foreign exchange deals, trust activities and other services.

As at 31 December 2016 the Bank does not have investments in subsidiaries. In 2016 the Bank has closed its subsidiary, UNI Imoti dooel Skopje which as at 31 December 2015 was 100% in ownership of UNI Banka AD, Skopje.

The Bank’s shares are quoted on the Macedonian Stock Exchange, at segment mandatory listing for companies with special reporting obligations. The quotation code is the following:

Code of shares	ISIN
UNI (ordinary share)	MKBLBA101011

The total number of employees in the Bank as at 31 December 2016 and 2015 is 397 and 388 employees, respectively.

2 Accounting policies

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless stated otherwise.

2.1 Basis for preparation

These financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS) that were issued by the International Accounting Standards Board (IASB). Financial statements have been prepared in accordance with the concept of historical cost convention, except for securities available for sale that are measured at fair value and foreclosed assets that are measured at the lower of cost or fair value less costs to sale. The basis for measuring each kind of asset, liability, income and expense are disclosed further within this Note.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires the Bank’s Management to exercise judgment in the process of applying the Bank’s accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 4: Critical accounting estimates and judgments.

The financial statements have been prepared as at and for the years ended 31 December 2016 and 2015. The financial statements are presented in Macedonian Denar (“MKD”), which is the Bank’s functional currency. Current and comparative data stated in these financial statements are expressed in Denar thousands. Where necessary, comparative figures have been adjusted to conform to the changes in presentation for the current year.

Notes to the financial statements (continued)
Accounting policies (continued)

2.2 Changes in accounting policies and disclosures

a) New and revised standards that are effective for annual periods beginning on or after 1 January 2016

The Bank has not adopted any new standards or amendments that have a significant impact on the Bank's results or financial position.

The standards and amendments that are effective for the first time in 2016 (for entities with a 31 December 2016 yearend) and could be applicable to the Bank are:

- 'Annual Improvements to IFRSs' 2012-2014 cycle
- 'Disclosure Initiative' (Amendments to IAS 1)
- 'Clarification of Acceptable Methods of Depreciation and Amortization' (Amendments to IAS 16 and IAS 38)
- 'Agriculture: Bearer Plants' (Amendments to IAS 16 and IAS 41)
- 'Accounting for Acquisitions of Interests in Joint Operations' (Amendments to IFRS 11)
- 'Equity Method in Separate Financial Statements' (Amendments to IAS 27)
- 'Investment Entities: Applying the Consolidation Exception' (Amendments to IFRS 10, IFRS 12 and IAS 27).

These amendments do not have a significant impact on these financial statements and therefore disclosures have not been made.

In addition, IFRS 14 'Regulatory Deferral Accounts' is also effective from 1 January 2016. However it is only applicable to first time adopters of IFRS and therefore is not applicable to the Bank.

b) Standards, amendments and interpretations to existing standards that are not yet effective and have not been adopted early by the Bank

At the date of authorization of these financial statements, certain new standards, and amendments to existing standards have been published by the IASB that are not yet effective, and have not been adopted early by the Bank. Information on those expected to be relevant to the Bank's financial statements is provided below. Management anticipates that all relevant pronouncements will be adopted in the Bank's accounting policies for the first period beginning after the effective date of the pronouncement. New standards, interpretations and amendments not either adopted or listed below are not expected to have a material impact on the Bank's financial statements.

IFRS 9 "Financial Instruments"

The new standard for financial instruments (IFRS 9) introduces extensive changes to IAS 39's guidance on the classification and measurement of financial assets and introduces a new 'expected credit loss' model for the impairment of financial assets. IFRS 9 also provides new guidance on the application of hedge accounting.

Management has started to assess the impact of IFRS 9 but is not yet in a position to provide quantified information. At this stage the main areas of expected impact are as follows:

- the classification and measurement of the Bank's financial assets will need to be reviewed based on the new criteria that considers the assets' contractual cash flows and the business model in which they are managed
- an expected credit loss-based impairment will need to be recognised on the Bank's trade receivables and investments in debt-type assets currently classified as AFS and HTM, unless classified as at fair value through profit or loss in accordance with the new criteria
- it will no longer be possible to measure equity investments at cost less impairment and all such investments will instead be measured at fair value.

Changes in fair value will be presented in profit or loss unless the Bank makes an irrevocable designation to present them in other comprehensive income.

IFRS 9 is effective for annual reporting periods beginning on or after 1 January 2018.

Notes to the financial statements (continued)
Accounting policies (continued)

Changes in accounting policies and disclosures (continued)

Standards, amendments and interpretations to existing standards that are not yet effective and have not been adopted early by the Bank (continued)

IFRS 15 ‘Revenue from Contracts with Customers’

IFRS 15 presents new requirements for the recognition of revenue, replacing IAS 18 ‘Revenue’, IAS 11 ‘Construction Contracts’, and several revenue-related Interpretations. The new standard establishes a control-based revenue recognition model and provides additional guidance in many areas not covered in detail under existing IFRSs, including how to account for arrangements with multiple performance obligations, variable pricing, customer refund rights, supplier repurchase options, and other common complexities.

Management has started to assess the impact of the new Standard.

IFRS 15 is effective for annual reporting periods beginning on or after 1 January 2018.

IFRS 16 ‘Leases’

IFRS 16 will replace IAS 17 and three related Interpretations. It completes the IASB’s long-running project to overhaul lease accounting. Leases will be recorded on the statement of financial position in the form of a right-of-use asset and a lease liability.

IFRS 16 is effective from periods beginning on or after 1 January 2019. Management is yet to fully assess the impact of the Standard and therefore is unable to provide quantified information.

However, in order to determine the impact the Bank is in the process of:

- performing a full review of all agreements to assess whether any additional contracts will now become a lease under IFRS 16’s new definition
- deciding which transitional provision to adopt; either full retrospective application or partial retrospective application (which means comparatives do not need to be restated). The partial application method also provides optional relief from reassessing whether contracts in place are, or contain, a lease, as well as other reliefs. Deciding which of these practical expedients to adopt is important as they are one-off choices
- assessing their current disclosures for finance leases and operating leases (Note 34, Section, ‘Lease commitments’) as these are likely to form the basis of the amounts to be capitalised and become right-of-use assets
- determining which optional accounting simplifications apply to their lease portfolio and if they are going to use these exemptions
- considering the IT system requirements and whether a new leasing system is needed. This is being considered in line with implementing IFRS 15 and IFRS 9 so the Bank only have to undergo one set of system changes
- assessing the additional disclosures that will be required.

The Bank has elected not to adopt these standards, revisions and interpretations in advance of their effective dates.

Notes to the financial statements (continued)
Accounting policies (continued)

2.3 Foreign currency transactions

Transactions in foreign currencies are translated to Macedonian Denars at the exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to Macedonian Denars at the spot exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in Macedonian Denars at the beginning of the period, adjusted for effective interest and payments during the period, and the amortized cost in foreign currency translated at the exchange rate at the end of the period.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to Macedonian Denars at the spot exchange rate at the date that the fair value was determined. Foreign currency differences arising from retranslation are recognized in profit or loss.

The foreign currencies the Bank deals with are predominantly Euro (EUR) and United States Dollars (USD). The exchange rates used for translation at 31 December 2016 and 2015 were as follows:

	2016 MKD	2015 MKD
1 EUR	61.4812	61.5947
1 USD	58.3258	56.3744

2.4 Off-setting

Financial assets and liabilities are offset and reported in the Statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the assets and settle the liability simultaneously.

2.5 Interest income and expenses

Interest income and expense are recognized in profit or loss using the effective interest rate method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. The effective interest rate is established on initial recognition of the financial asset and liability and is not revised subsequently.

The calculation of the effective interest rate includes all fees and points paid or received, (transaction costs, and discounts or premiums) that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability.

Interest income and expense presented in profit or loss include:

- interest on financial assets and liabilities at amortized cost on an effective interest rate basis;
- interest on available-for-sale investment securities calculated on an effective interest rate basis.

Notes to the financial statements (continued)
Accounting policies (continued)

2.6 Fees and commission income and expenses

Fees and commission income and expenses that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commission income, including financial services provided by the Bank in respect of foreign currency settlements, guarantees, letters of credit, domestic and foreign payment operations and other services, are recognized as the related services are performed.

Other fees and commission expenses relate mainly to financial service fees, which are expensed as the services are received.

2.7 Dividends

Dividend income is recognized when the right to receive income is established. Dividends are reflected as a component of net trading income, or dividend income based on the underlying classification of the equity instrument.

2.8 Lease payments

Payments made under operating leases are recognized in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognized as an integral part of the total lease expense, over the term of the lease.

2.9 Current and deferred income tax

Current tax expense at 10% rate is paid to profit for the year which is determined as the difference between total revenues and total expenses for the period, increased with the non – recognized expenses for tax purposes adjusted for tax credit and less declared revenue. The tax base is reduced for the amount of income from dividends realized through participation in the capital of another taxpayer - resident of the Republic Macedonia, stipulating they are subject to tax expense by the taxpayer who pays the dividend. Taxpayers that will pay dividends and other distributions from the retained earnings created in the period from 2009 to 2013 will also have the obligation to calculate and pay tax for those distributions.

Deferred tax expense is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. The tax rates that are currently valid are used in determination of deferred tax expense. Deferred tax expense is charged or credited in the profits and losses except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

Notes to the financial statements (continued)
Accounting policies (continued)

2.10 Financial assets and liabilities

Recognition

Regular purchases and sales of financial assets and liabilities are recognized on the trade date at which the Bank commits to purchase or sell the asset. All other financial assets and liabilities are initially recognized on the trade date at which the Bank becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is initially measured at fair value adjusted for (for an item not subsequently measured at fair value through profit or loss), transaction costs that are directly attributable to its acquisition or issue.

Classification

The Bank classifies its financial assets into the following categories: loans and receivables, held to maturity and available for sale (see accounting policies 2.12, 2.13 and 2.14).

The Bank's financial liabilities include deposits, borrowings and other liabilities (see accounting policy 2.21).

Derecognition

The Bank derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Bank neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Bank is recognized as a separate asset or liability in the Statement of financial position. On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognized in other comprehensive income is recognized in profit or loss.

In transactions in which the Bank neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset and it retains control over the asset, the Bank continues to recognize the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

The Bank derecognizes a financial liability when its contractual obligations are discharged or cancelled or expire.

Measurement at amortized cost

The amortized cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between the initial amount recognized and the maturity amount, minus any reduction for impairment.

Notes to the financial statements (continued)
Accounting policies (continued)

Financial assets and liabilities (continued)

Fair value measurement

Fair value represents the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Fair value can be assessed differently, depending on whether or not the asset or liability is traded in an active market.

Active market: Fair value

A financial asset is considered to be traded in an active market if the published prices are readily and regularly available from the Stock Exchange, dealers, brokers, over the counter, industry groups or regulatory agencies and those prices represent the current and regular market transactions on normal, commercial basis. The appropriate quoted market price for an asset held or a liability that is to be issued is usually the current market (buying) price; for an asset that is about to be acquired or a liability held it is the current selling price.

Absence of an active market: Valuation techniques

If a market for a financial instrument is not active, the Bank establishes fair value using a valuation technique in the following order:

- Application of information on negotiated prices for recent (from the past 6 months), normal commercial transactions for the same financial instrument between informed, willing parties
- If the previous valuation technique cannot be applied (there is no information available on the negotiated prices for recent transactions concerning the same financial instrument) then to determine the fair value the current market price of another, basically same, instrument should be used (in regards to the currency or the same or similar maturity date);
- If the information for fair value of the previous two techniques is inappropriate or cannot be applied, the fair value of the financial instrument is determined through analysis of the discounted cash flows or other alternative models for price determination.

The analysis of discounted cash flows is an important and frequently applied technique for determining the fair value of many assets and liabilities. One of the most important factors in the application of this technique is the determination of an appropriate discount rate.

Discount rate should include:

- Uncertainties and risks from cash flow assessment, related to certain asset or liability, due to the fact that those risks and uncertainties will change
- The measurement purpose.

If the fair value of equity instruments not traded in an active market and the derivatives related to them which have to be settled with unquoted equity instruments cannot be reliably measured, those instruments should be carried at their cost.

Notes to the financial statements (continued)
Accounting policies (continued)

2.11 Impairment of financial assets

The Bank assesses, on a monthly basis, whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired. Financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset, and that the loss event has an impact on the future cash flows on the asset that can be estimated reliably.

The Bank analyses impairment evidence on loans, receivables and securities on individual basis. All individually significant loans and receivables are analyzed on an individual basis.

Objective evidence that financial assets (including equity securities) are impaired can include default or delinquency of payments by a borrower, restructuring of a loan or advance by the Bank on terms that the Bank would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data such as adverse changes in the payment status of borrowers or issuers, or economic conditions that correlate with defaults.

Impairment losses on assets carried at amortized cost are measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the asset's original effective interest rate.

Impairment losses are recognized in profit or loss and reflected in an allowance account against loans and advances. Interest on the impaired assets continues to be recognized through the unwinding of the discount. When an event occurring after the impairment was recognized causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

Impairment losses on available-for-sale investment securities as a difference between the cost and fair value are recognized in profit or loss. Changes in impairment provisions attributable to time value are reflected as a component of interest income.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed, with the amount of the reversal recognized in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognized in other comprehensive income.

2.12 Cash and cash equivalents

Cash and cash equivalents include cash balance on hand, demand deposits with banks, cash deposited with the National Bank of the Republic of Macedonia ("NBRM") and highly liquid financial assets with original maturities of three months or less, which are subject to insignificant risk of changes in their fair value, and are used by the Bank in the management of its short-term liabilities.

Cash and cash equivalents are carried at amortized cost in the statement of financial position.

Notes to the financial statements (continued)
Accounting policies (continued)

2.13 Loans and advances

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Bank does not intend to sell immediately or in the near future.

Loans and advances are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortized cost using the effective interest method.

2.14 Investment securities

Investment securities are initially measured at fair value plus, in case of investment securities not at fair value through profit and loss, incremental direct transaction costs and subsequently accounted for depending on their classification as either held-to-maturity, fair value through profit or loss, or available-for-sale.

Held-to-maturity

Held-to-maturity investments are non-derivative assets with fixed or determinable payments and fixed maturity that the Bank has the positive intent and ability to hold to maturity, and which are not designated as at fair value through profit or loss or as available for sale.

Held-to-maturity investments are measured at amortized cost using the effective interest method. If the Bank buys debt securities classified as held-to-maturity, with discount or premium, the amount of the obtained discount or premium will be recorded on the discount or premium accounts within the appropriate group of accounts for investments in held-to-maturity securities. Other commissions and fees that are integral part of the effective interest rate, as well as transaction costs directly related to the transaction, are recorded on the accumulated amortization accounts within the appropriate group of investing accounts for held-to-maturity debt securities.

A sale or reclassification of a more than insignificant amount of held-to-maturity investments would result in the reclassification of all held-to-maturity investments as available for sale, and would prevent the Bank from classifying investment securities as held to maturity for the current and the following two financial years.

Available-for-sale

Available-for-sale investments are non-derivative investments that are designated as available for sale or are not classified as another category of financial assets. Available-for-sale investments are carried at fair value.

Interest income is recognized in profit or loss using the effective interest method. Dividend income is recognized in profit or loss when the Bank becomes entitled to the dividend. Foreign exchange gains or losses on available-for-sale debt security investments are recognized in profit or loss.

Other fair value changes are recognized in other comprehensive income until the investment is sold or impaired, whereupon the cumulative gains and losses previously recognized in other comprehensive income are reclassified to profit or loss as a reclassification adjustment.

Notes to the financial statements (continued)
Accounting policies (continued)

2.15 Investments in subsidiaries

Subsidiaries are investees controlled by the Bank. The Bank “controls” an investee if it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The subsidiary is recorded in these financial statements at cost.

2.16 Foreclosed assets

Foreclosed assets include property and equipment acquired through foreclosure proceedings, in full or partial recovery of a related loan and is disclosed in assets acquired through foreclosure proceedings. These assets are initially measured at the lower of the appraised value, less estimated costs to sell, charged to the Bank and the cost of the foreclosed asset. The appraised value is determined by local certified appraiser on the date of foreclosure. The cost is the value stated in an enactment passed by a competent body from where the legal grounds for acquiring the right of the ownership arises.

After initial recognition, foreclosed assets are reviewed for impairment at least annually and are measured at the lower of their carrying amount and fair value less estimated costs to sell.

2.17 Property and equipment

Recognition and measurement

Items of property and equipment are measured at cost less accumulated depreciation and accumulated impairment losses, if any.

Cost includes expenditures that are directly attributable to the acquisition of the asset. Purchased software that is integral to the functionality of the related equipment is capitalized as part of that equipment.

When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

Subsequent costs

The cost of replacing part of an item of property or equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Bank and its cost can be measured reliably. The carrying amount of the replaced part is derecognized. The costs of the day-to-day servicing of property and equipment are recognized in profit or loss as incurred.

Notes to the financial statements (continued)
Accounting policies (continued)

Property and equipment (continued)

Depreciation

Depreciation is recognized in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property and equipment. No depreciation is charged for construction in progress. Depreciation rates, based on the estimated useful lives for the current and comparative period are as follows:

	2016	2015
Buildings	2,5%	2,5%
Equipment	14.3-25%	14.3-25%
Vehicle	25%	25%

Depreciation methods, useful lives and residual value are reviewed at each financial year-end and adjusted if appropriate.

2.18 Intangible assets

Recognition and measurement

Intangible assets acquired by the Bank are stated at cost less accumulated amortization and accumulated impairment losses, if any.

Subsequent expenditure

Subsequent expenditure on intangible assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed in profit and loss as incurred.

Amortization

Amortization is recognized in profit or loss on a straight-line basis over the estimated useful life of the intangible assets. No amortization is charged for assets under development. The annual amortization rates based on the estimated useful lives for the current and comparative period are as follows:

	2016	2015
Software	10%	10%
Rights and licenses	10%	10%

2.19 Impairment of non-financial assets

The carrying amounts of the Bank's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that continually generates cash flows that largely are independent from other assets and groups. Impairment losses are recognized in profit or loss. Impairment losses in respect of cash-generating units are allocated to reduce the carrying amount of the other assets in the unit (group of units) on a proportional basis. The recoverable amount of an asset or a cash generating unit (CGU) is the greater amount of its fair value less costs to sell and its value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

Notes to the financial statements (continued)
Accounting policies (continued)

2.20 Leased assets – lessee

Leases in terms of which the Bank assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition, the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Other leases are classified as operating leases and, except for the leased assets, they are not recognized in the Bank's Statement of financial position.

2.21 Deposits, borrowings and other liabilities

Deposits, borrowings and other liabilities are the Bank's sources of debt funding. The Bank classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instrument.

The Bank classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instrument.

Deposits, borrowings and other liabilities are initially measured at fair value plus transaction costs, and subsequently measured at their amortized cost using the effective interest method.

2.22 Provisions

A provision is recognized if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

A provision for onerous contracts is recognized when the expected benefits to be derived by the Bank from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Bank recognizes any impairment loss on the assets associated with that contract.

2.23 Employee benefits

Defined contribution plans

The Bank contributes to its employees' post retirement plans as prescribed by the national legislation. Contributions, based on salaries, are made to the national organizations responsible for the payment of pensions.

There is no additional liability in respect of these plans. Obligations for contributions to defined contribution pension plans are recognized as an expense in profit or loss when they are due.

Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

Notes to the financial statements (continued)
Accounting policies (continued)

Employee benefits (continued)

A liability is recognized for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Bank has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

Other long-term employee benefits

In accordance with local regulations the Bank pays two average salaries to its employees at the moment of retirement and jubilee awards. The employee benefits are discounted to determine their present value. There is no additional liability in respect of post retirement.

2.24 Share capital and reserves

Ordinary shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of equity instruments are recognized as a deduction from equity.

Repurchase of share capital

Repurchased shares are classified as treasury shares and are presented as a deduction from total equity. When treasury shares are sold subsequently the amount received is recognized as an increase on equity, and the resulting surplus or deficit of the transaction is transferred to/from share premium.

Reserves

Reserves are generated throughout the period, based on distribution of profit in accordance with legal regulation and the Decisions made by the Bank's Assembly and changes if fair value of available for sale financial assets.

Dividends

Dividends are recognized as a liability in the period in which they are declared.

2.25 Earnings per share

The Bank presents basic and diluted earnings per share data for its ordinary shares. Basic earnings per share is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the period. Diluted earnings per share is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, which comprise share options granted to employees.

2.26 Segment reporting

A segment is a component of the Bank that can be distinguished and engaged in either the provision of products or services (operating/business segment) or the provision of products and services for certain economic areas (geographic segment) and is subjected to risks and rewards different from other segments. The Bank reports by primary operating segments.

2.27 Events after the reporting date

Events after the reporting period that provide additional information about the Bank's position at the Statement of financial position date (adjusting events) are reflected in the financial statements. Events after the reporting period that are not adjusting events are disclosed in the notes when material.

Notes to the financial statements (continued)

3 Financial risk management

The Bank has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risks
- operational risks.

This note presents information about the Bank's exposure to each of the above risks, the Bank's objectives, policies and processes for measuring and managing risk, and the Bank's management of capital.

Risk management framework

The Managing Board has overall responsibility for the establishment and oversight of the Bank's risk management framework. The Managing Board has established the Asset and Liability Committee ("ALCO"), Credit Committee and Risk Management Committee established by the Supervisory Board which are responsible for developing and monitoring the Bank's risk management policies in their specified areas. All committees report regularly to the Managing Board and Supervisory Board respectively.

The Bank's risk management policies are established to identify and analyse the risks faced by the Bank, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Bank, through its training and procedures and policies for management, aims to develop a constructive control environment, in which all employees understand their roles and obligations.

The Bank's Risk Management Committee is responsible for monitoring compliance with the Bank's risk management policies and procedures, and for reviewing the adequacy of the risk management framework in relation to the risks faced by the Bank and the Bank's compliance with the requirements of the NBRM related to risk management. In addition, the Internal Audit undertakes both regular and ad-hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

3.1 Credit risk

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Bank's loans and advances to customers and other banks, issued guarantees and letters of credits and investment securities. For risk management reporting purposes, the Bank considers and consolidates all elements of credit risk exposure (such as individual debtor's default risk, country and sector's risk).

Notes to the financial statements (continued)
Financial risk management (continued)

Credit risk (continued)

Management of credit risk

The Managing Board has delegated responsibility for the management of credit risk to its Credit Committee that approves all credit exposures up to EUR 500 thousand. All credit exposures over EUR 500 thousand must be approved by the Supervisory Board. Separate Bank's Credit departments (Department for Corporate Loans, Department for Retail loans and Credit Card Department) in close cooperation with the Risk Management Department are responsible for oversight of the Bank's credit risk, including:

- *Formulating credit policies*, covering collateral requirements, credit assessment, risk grading and reporting, documentary and legal procedures, and compliance with regulatory and statutory requirements.
- *Reviewing and assessing credit risk*. Credit departments assess all credit exposures in excess of designated limits, prior to facilities being committed to customers.
- *Limiting concentrations of exposure* to geographies and industries (for loans and advances), and by issuer, credit rating assessment by respective institutions, market liquidity and country (for investment securities).
- *Banks's credit risk grading* in order to categorize exposures according to the degree of risk of financial loss faced and to focus management on the risks. The risk grading system is used in determining where impairment losses may be required. The current risk grading framework consists of six grades reflecting various degrees of risk of default and the availability of collateral.
- *Reviewing compliance* with agreed exposure limits, including those for industries, country risk and product types. Regular reports for the credit exposure, risk grading and allowance for impairment are provided to the Risk Management Committee, and appropriate corrective action is taken.

Credit departments are required to implement credit policies and procedures and in assistance with the Risk Management Department are responsible for the quality and performance of its credit portfolio and for monitoring and controlling all credit risks in its portfolios.

Regular audits of Credit departments' processes are performed by the Internal Audit.

Notes to the financial statements (continued)
Financial risk management (continued)

Credit risk (continued)

Analysis of maximum exposure to credit risk before collateral held

<i>in Denar thousand</i>	Cash and cash equivalents		Loans and advances to banks		Loans and advances to customers		Securities available for sale		Other receivables		Commitments and contingencies		Total	Total
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Neither, past due nor impaired	2,464,583	2,236,153	80,000	-	311,926	320,879	-	-	8,856	3,761	29,515	37,465	2,894,880	2,598,258
Past due, but not impaired:														
- Up to 30 days	-	-	10	-	4,967	1,028	-	-	-	-	-	-	4,977	1,028
- Up to 90 days	-	-	-	-	-	-	-	-	-	-	-	-	-	-
- Over 90 days	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Individually impaired	-	-	-	-	9,487,450	8,600,399	15,703	15,703	28,099	48,872	1,201,088	1,227,864	10,732,340	9,892,838
Net carrying value before provision for impairment	2,464,583	2,236,153	80,010	-	9,804,343	8,922,306	15,703	15,703	36,955	52,633	1,230,603	1,265,329	13,632,197	12,492,124
(Provision for impairment)	-	-	-	-	(196,352)	(365,721)	(1,372)	(1,372)	(5,614)	(24,014)	(3,560)	(2,957)	(206,898)	(394,064)
Net carrying value less provision for impairment	2,464,583	2,236,153	80,010	-	9,607,991	8,556,585	14,331	14,331	31,341	28,619	1,227,043	1,262,372	13,425,299	12,098,060

Notes to the financial statements (continued)
Financial risk management (continued)

Credit risk (continued)

Impaired loans and securities

Impaired loans and securities are loans and securities for which the Bank determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan / securities agreement(s). These loans are graded A to E in the Bank's internal credit risk grading system.

Past due, but not impaired loans

Loans and securities where contractual interest or principal payments are past due, but the Bank believes that impairment is not appropriate on the basis of the level of security/ collateral available and/ or the stage of collection of amounts owed to the Bank.

Loans with renegotiated terms

Loans with renegotiated terms are loans that have been restructured due to deterioration in the borrower's financial position and where the Bank has made concessions that it would not otherwise consider. As at 31 December 2016 and 2015, there are no loans with renegotiated terms.

Allowances for impairment

The Bank establishes an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio.

The general indicators used in establishing the need for allowance for impairment losses include:

- information on the financial difficulties of the client;
- information on breach of contract, including default or late payment of due liabilities;
- certainty that the client will go under bankruptcy proceedings;
- disappearance of an active market for a particular claim or financial instrument, or
- data suggesting that there is a decrease of the estimated future cash flows for group of credit exposures, compared to initial recognition, although the decrease cannot be related to individual credit exposure, including:
 - adverse changes in the client's creditworthiness (e.g. increased number of late payments), or deterioration of the national or local economic conditions that affect the payment of liabilities by the client (e.g. an increase of the unemployment rate in the geographical area of the client, reduction of the price of property that serves as collateral), orThe Bank calculates impairment and makes a special reserve within five internal rating grades).

A risk category includes credit exposure that meets the following criteria:

- claims on the European Central Bank and the central governments and central banks of countries whose claims pursuant to the methodology for determining the capital adequacy have a risk weight of 0% and that meet the criteria of indent 4 of this subitem;
- part of credit exposure that is secured by first-rate collateral instruments, if the instrument is activated within 60 days of the date of maturity of the exposure;
- financial position and cash flows of the client allows its further operation and opportunity to cover the current and future liabilities to the bank;
- liabilities based on credit exposure are settled within the maturity period or with a delay of 31 days, or
- in the last twelve months, no claim on the client has been restructured.

Notes to the financial statements (continued)
Financial risk management (continued)

Credit risk (continued)

Notwithstanding paragraph 1, indent 4 of this subitem, the bank may classify in A risk category, any credit exposure settled with a delay of more than 31 days, if the total amount not collected for more than 31 days is lower than Denar 500 and the delay is no longer than 60 days.

B risk category includes credit exposure that meets the following criteria:

- the client shows financial weaknesses, but its cash flows are sufficient for regular settlement of due liabilities;
- liabilities based on credit exposure are commonly settled with a delay of 60 days, or 90 days as an exception, if the delay only occasionally ranges from 61 to 90 days, or
- in the last six months, the credit exposure has not been restructured.

C risk category includes credit exposure that meets the following criteria:

- cash inflows of client are unsuitable for regular settlement of liabilities;
- there is an inadequate maturity structure between the sources of funding of the program/project for which financial support has been requested from the bank and proceeds generated from the program/project;
- the bank does not hold the necessary and updated information to assess the creditworthiness of the client;
- the credit exposure is restructured;
- liabilities based on credit exposure are commonly settled with a delay of up to 120 days, or 180 days as an exception, if the delay only occasionally ranges from 121 to 180 days;
- the client - nonfinancial entity has claims based on financial loan on entity enjoying a credit rating equal to or lower than CCC+ (according to the rating of "Standard & Poor's" or "Fitch") or Caa1 (according to the rating of "Moody's") or on entity enjoying a higher credit rating, but its domicile country's credit rating equals to or is lower than CCC+(according to the rating of "Standard & Poor's" or "Fitch") or Caa1 (according to the rating of "Moody's"), or
- the client - nonfinancial entity has claims based on financial loan on entity for which no credit rating has been established, but its domicile country's credit rating equals to or is lower than B- (according to the rating of "Standard & Poor's" or "Fitch") or B3 (according to the rating of "Moody's") or its domicile country's credit rating has not been established yet.

Notwithstanding paragraph 1 of this subitem, the bank may not classify credit exposure to the client under paragraph 1, indents 6 and 7 of this subitem in C risk category, if:

- the exposure is based on a customs guarantee or bid guarantee;
- the financial loan does not exceed Denar 31,000,000 (in case of foreign currency financial loan, the Denar equivalent of the loan shall be taken into consideration), or
- the financial loan is equal to or greater than Denar 31,000,000, and the bank's exposure is greater than the amount of financial loan and the bank has calculated impairment or allocated special reserve, at least in the amount exceeding 20% of the amount of financial loan, whereby the credit exposure or the client meets the criteria for classification in another risk category.

Notes to the financial statements (continued)
Financial risk management (continued)

Credit risk (continued)

D risk category includes credit exposure that meets the following criteria:

- the client is illiquid;
- the collection of credit exposure depends on the use of collateral;
- the liabilities based on credit exposure are commonly settled with a delay of up to 240 days, or 300 days, as an exception, if the delay only occasionally ranges from 241 to 300 days;
- the client (including governments and central banks) enjoys a credit rating equal to or lower than CCC+ (according to the rating of "Standard & Poor's" or "Fitch") or Caa1 (according to the rating of "Moody's");
- the client's credit rating is higher than the rating referred to in indent 4 of this subitem, but its domicile country's credit rating is equal to or lower than CCC+ (according to the rating of "Standard & Poor's" or "Fitch") or Caa1 (according to the rating of "Moody's"), or
- the client has not been given any credit rating, but its domicile country's credit rating is equal to or lower than B- (according to the rating of "Standard & Poor's" or "Fitch") or B3 (according to the rating of "Moody's") or its domicile country has not been given any credit rating yet.

Notwithstanding paragraph 1 of this subitem, the bank may not classify the credit exposure of paragraph 1, indents 4, 5 and 6 of this subitem in D risk category, in case of off-balance claim based on customs guarantee or bid guarantee.

E risk category includes credit exposure that meets the following criteria:

- liabilities based on credit exposure are commonly settled with a delay of over 241 days;
- the client has undergone bankruptcy or liquidation proceedings;
- the client denies the existence of credit exposure (in court or out-of-court proceedings), or
- the bank expects to collect only an insignificant portion of credit exposure to the client.

Set out below is an analysis of the gross and net (of allowances for impairment) amounts of individually impaired loans and advances to customers by internal rating grades:

<i>in Denar thousand</i> 2016	Loans and advances to customers	
	Gross	Impairment provision
Risk category A	8,684,421	(12,030)
Risk category B	566,685	(35,928)
Risk category C	67,831	(16,643)
Risk category D	58,274	(27,284)
Risk category E	110,239	(104,467)
	9,487,450	(196,352)
2015		
Risk category A	7,855,428	(14,957)
Risk category B	344,893	(21,750)
Risk category C	73,054	(18,616)
Risk category D	19,443	(9,714)
Risk category E	307,581	(300,684)
	8,600,399	(365,721)

Notes to the financial statements (continued)
Financial risk management (continued)

Credit risk (continued)

Write-off policy

The Bank writes off a loan/ investment debt security balance (and any related allowances for impairment) when the Supervisory Board determines that the loans/securities are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower/issuer's financial position such that the borrower/ issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure. The Bank can also write off a loan/security balance (and any related allowances for impairment) on the base of a court decision when all other means for collection had expired.

Collateral

The Bank holds collateral against loans and advances to customers in the form of mortgage, movable property, and other registered securities over assets, cash deposits, lien over shares, guarantees, administrative blockage and other forms of collateral. Estimates of fair value are based on the value of collateral assessed at the time of lending.

According to the Credit policy, depending on pledged collateral the Bank has the following types of loans:

- Mortgage loans;
- Loans with lien of movable property;
- Lombard loans with pledged shares;
- Loans with pledged shares;
- Loans with guaranties from third parties;
- Loans with administrative blockage;
- Loans covered by cash deposit;
- Other types of loans, including rights of tangible and intangible assets with determined price.

Value of collateral (fair value) estimated for the purposes of protection against credit risk

<i>in Denar thousand</i>			
	Loans and receivables from customers	Commitments and contingencies	Total
2016			
Value of collateral for credit risk exposures subject to individual impairment			
First-class security instruments			
- cash deposits (in a depot and/or limited to bank account)	224,334	164,058	388,392
-bank guarantees	10,294	-	10,294
-corporate guarantees	-	-	-
Property and equipment under pledge	11,105,703	980,576	12,086,279
Pledge of movable property	308,270	-	308,270
Other types of security	-	-	-
	11,648,601	1,144,634	12,793,235

Notes to the financial statements (continued)
Financial risk management (continued)

Credit risk (continued)
in Denar thousand

	Loans and receivables from customers	Commitments and contingencies	Total
2015			
Value of collateral for credit risk exposures subject to individual impairment			
First-class security instruments			
- cash deposits (in a depot and/or limited to bank account)	264,825	166,432	431,257
-bank guarantees	9,239	-	9,239
-corporate guarantees	-	-	-
Property and equipment under pledge	10,516,774	898,399	11,415,173
Other types of security	-	-	-
	10,790,838	1,064,831	11,855,669

Notes to the financial statements (continued)
Financial risk management (continued)

Credit risk (continued)

Geographic sectors

The following table breaks down the Bank's main credit exposure at their carrying amounts, as categorized by geographic region as at 31 December 2016 and 2015:

<i>in Denar thousand</i>	Cash and cash equivalents		Loans and advances				Securities				Commitments and contingencies		Total assets			
			to Banks		to customers		available for sale		held to maturity							
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015		
Republic of Macedonia	1,619,157	1,807,176	80,010	-	9,386,203	8,123,378	14,331	14,331	-	-	30,904	28,209	1,225,809	1,254,978	12,356,414	11,228,072
EU members	789,653	320,386	-	-	221,788	433,207	-	-	-	-	366	343	1,234	7,394	1,013,041	761,330
OECD member countries (without European countries members of OECD)	16,251	15,039	-	-	-	-	-	-	-	-	60	62	-	-	16,311	15,101
Other European countries	39,522	93,552	-	-	-	-	-	-	-	-	11	5	-	-	39,533	93,557
Other countries	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	2,464,583	2,236,153	80,010	-	9,607,991	8,556,585	14,331	14,331	-	-	31,341	28,619	1,227,043	1,262,372	13,425,299	12,098,060

Industrial sectors

The following table breaks down the Bank's main credit exposure at their carrying amounts, as categorized by industrial sector as at 31 December 2016 and 2015:

<i>In Denar thousand</i>	Loans and advances to customers		Loans and advances to banks		Securities available for sale		Securities held to maturity		Cash and cash equivalents		Other receivables		Commitments and contingencies		Total assets	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Non residents	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Agriculture, forestry and fishery	193,237	182,881	-	-	-	-	-	-	-	-	328	227	6,569	6,035	200,134	189,143
Mining	123,338	21,879	-	-	-	-	-	-	-	-	12	7	694	2,946	124,044	24,832
Food industry	150,270	114,744	-	-	-	-	-	-	-	-	63	4,356	15,172	12,263	165,505	131,363
Textile industry clothing and footwear manufacturing	212,875	182,764	-	-	-	-	-	-	-	-	162	1,991	46,153	48,015	259,190	232,770
Chemical industry, production of building materials, production and processing of fuel, pharmaceutical industry	102,011	75,228	-	-	-	-	-	-	-	-	65	1,777	11,175	5,909	113,251	82,914

Notes to the financial statements (continued)
Financial risk management (continued)

	Loans and advances to customers		Loans and advances to banks		Securities available for sale		Securities held to maturity		Cash and cash equivalents		Other receivables		Commitments and contingencies		Total assets	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
<i>In Denar thousand</i>																
Production of metals, machinery, tools and equipment	91,374	40,565	-	-	-	-	-	-	-	-	122	81	7,618	14,946	99,114	55,592
Other manufacturing Industry	184,180	148,535	-	-	-	-	-	-	-	-	128	129	25,530	21,653	209,838	170,317
Supply of electricity, gas, steam and air conditioning	13,134	24,842	-	-	-	-	-	-	-	-	39	49	109	405	13,282	25,296
Water supply, waste water disposal, waste management and environment sanitation	39,896	26,443	-	-	-	-	-	-	-	-	82	53	5,158	10,027	45,136	36,523
Construction	583,954	479,216	-	-	-	-	-	-	-	-	271	199	346,279	405,578	930,504	884,993
Wholesale and retail trade, repair of motor vehicles and motor-cycles	917,060	994,791	-	-	-	-	-	-	-	-	1,286	1,235	181,153	182,622	1,099,499	1,178,648
Transport and storage Facilities for lodging and food service activities	216,948	137,590	-	-	-	-	-	-	-	-	286	260	68,157	66,316	285,391	204,166
Information and communication	164,012	126,734	-	-	-	-	-	-	-	-	191	181	20,006	10,664	184,209	137,579
Financial and insurance activities	20,206	31,261	-	-	-	-	-	-	-	-	997	1,309	27,771	25,323	48,974	57,893
Activities related to real estate	221,467	215,838	80,010	-	14,331	14,331	-	-	2,464,583	2,236,153	22,373	3,207	1,641	7,096	2,804,405	2,476,625
Technical and scientific activities	36,298	121	-	-	-	-	-	-	-	-	13	12	431	190	36,742	323
Administrative and auxiliary service activities	117,157	78,867	-	-	-	-	-	-	-	-	430	1,092	21,855	23,811	139,442	103,770
Public administration and defense, compulsory social insurance	82,762	37,911	-	-	-	-	-	-	-	-	82	81	11,113	14,181	93,957	52,173
Education	-	-	-	-	-	-	-	-	-	-	3	4	-	-	3	4
Health and social care activities	1,868	2,185	-	-	-	-	-	-	-	-	35	301	436	431	2,339	2,917
Art, entertainment, recreation	35,671	30,286	-	-	-	-	-	-	-	-	66	96	2,923	1,793	38,660	32,175
Other service activities	451	593	-	-	-	-	-	-	-	-	47	28	893	299	1,391	920
Individuals	25,365	10,441	-	-	-	-	-	-	-	-	104	578	611	1,041	26,080	12,060
Total	6,074,457	5,592,870	-	-	-	-	-	-	-	-	4,156	11,366	425,596	400,828	6,504,209	6,005,064
	9,607,991	8,556,585	80,010	-	14,331	14,331	-	-	2,464,583	2,236,153	31,341	28,619	1,227,043	1,262,372	13,425,299	12,098,060

Notes to the financial statements (continued)
Financial risk management (continued)

3.2 Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or another financial asset received.

Management of liquidity risk

The Bank's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Bank's reputation.

Treasury and Dealing Department receives information from other departments regarding the liquidity profile of their financial assets and liabilities and details of other projected cash flows arising from projected future business. Treasury and Dealing Department then maintains a portfolio of short-term liquid assets, largely made up of short-term liquid investment securities, to ensure that sufficient liquidity is maintained within the Bank.

The daily liquidity position and market conditions are regularly monitored. All liquidity policies and procedures are subject to review and approval by ALCO. Daily reports cover the liquidity position of the Bank. Liquidity reports are submitted monthly to the NBRM.

Exposure to liquidity risk

The Bank has access to a diverse funding base. Funds are raised using a broad range of instruments including deposits and share capital. This enhances funding flexibility, limits dependence on any one source of funds and generally lowers the cost of funds. The Bank strives to maintain a balance between continuity of funding and flexibility through the use of liabilities with a range of maturities. The Bank continually assesses liquidity risk by identifying and monitoring changes in funding, required meeting business goals and targets set in terms of the overall Bank strategy.

In addition, the Bank holds a portfolio of liquid assets as part of its liquidity risk management strategy.

Liquidity risk represents the risk for the Bank of becoming incapable of providing sufficient funds for settlement of its short-term liabilities when such liabilities fall due, or to provide such funds at much higher costs.

The Bank is exposed to daily withdrawals of funds from its available cash sources of current accounts, matured deposits, approved loans and other withdrawals.

The tables below analyses the Bank's liabilities and off balance sheet items, grouped according to their maturity based on the remaining period from the reporting date to the contracted maturity date at 31 December 2016 and 2015. The amounts are presented on a gross basis, i.e. not taking into account the amounts of accumulated amortization, impairment provision and allocated special reserve.

Notes to the financial statements (continued)
Financial risk management (continued)

Liquidity risk (continued)

in Denar thousand

31 December 2016	Less than one month	From 1 to 3 months	From 3 to 12 months	From 1 to 5 years	Over 5 years	Total
Financial liabilities						
Due to banks	32,484	-	308,755	-	-	341,239
Due to customers	4,571,923	1,106,623	3,807,911	2,051,444	17,149	11,555,050
Borrowings	60,843	79	179,650	470,529	85,427	796,528
Other liabilities	76,583	933	83	-	14,716	92,315
	4,741,833	1,107,635	4,296,399	2,521,973	117,292	12,785,132
Total assets (contractual maturities)	3,906,432	490,966	2,252,827	4,490,970	2,601,462	13,742,657
Off balance sheet items						
	Less than one month	From 1 to 3 months	From 3 to 12 months	From 1 to 5 years	Over 5 years	Total
Guarantees	38,592	91,889	295,220	92,037	19,000	536,738
Letter of credits	-	22,285	-	-	-	22,285
Other	74,698	123,561	437,880	7,609	-	643,748
	113,290	237,735	733,100	99,646	19,000	1,202,771

in Denar thousand

31 December 2015	Less than one month	From 1 to 3 months	From 3 to 12 months	From 1 to 5 years	Over 5 years	Total
Liabilities						
Due to banks	116,660	-	309,326	-	-	425,986
Due to customers	4,174,417	1,133,727	3,431,662	1,542,898	29,399	10,312,103
Borrowings	49,897	1,064	144,148	367,952	95,640	658,701
Other liabilities	68,971	599	62	28	14,717	84,377
	4,409,945	1,135,390	3,885,198	1,910,878	139,756	11,481,167
Total assets (contractual maturities)	3,448,320	469,928	2,150,058	4,119,583	2,386,579	12,574,468
Off balance sheet items						
	Less than one month	From 1 to 3 months	From 3 to 12 months	From 1 to 5 years	Over 5 years	Total
Guarantees	21,445	70,449	392,061	163,473	15,500	662,928
Letter of credits	2,227	6,776	4,188	-	-	13,191
Other	51,663	98,729	370,824	38,760	-	559,976
	75,335	175,954	767,073	202,233	15,500	1,236,095

Notes to the financial statements (continued)
Financial risk management (continued)

3.3 Market risks

Market risk is the risk that changes in market prices, such as interest rate, equity prices, foreign exchange rates and credit spreads (not relating to changes in the obligor's/issuer's credit standing) will affect the Bank's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

Exposure to interest rate risk – non-trading portfolios

The Bank's operations are subject to the risk of interest rate fluctuations to the extent that interest-bearing assets and interest-bearing liabilities mature or reprise at different times or in differing amounts. In the case of floating rate assets and liabilities, the Bank is also exposed to basis risk, which is the difference in reprising characteristics of the various floating rate indices, such as the savings rate, LIBOR and different types of interest.

Risk management activities are aimed at optimizing net interest income, given market interest rate levels consistent with the Bank's business strategies.

Asset-liability risk management activities are conducted in the context of the Bank's sensitivity to interest rate changes. In general, the Bank is sensitive to changes in interest rates because for the majority of the interest-bearing assets and liabilities, the Bank has the right to simultaneously change the interest rates. When interest rates are decreasing, margins earned will also narrow, as liabilities interest rates will decrease with a lower percentage compared to assets interest rates. However, the actual effect will depend on various factors, including stability of the economy, environment and level of the inflation.

The table below analyses the Bank's interest rate gap position as at 31 December 2016 and 2015. The interest bearing assets/ liabilities are grouped according to the remaining period until the next change in interest rates.

Notes to the financial statements (continued)
Financial risk management (continued)

Market risks (continued)

Interest rate risk (continued)

Analysis of interest rate gap position (excluding portfolio held for trading and derivatives, if any)

in Denar thousand

As at 31 December 2016	Less than one month	From 1 to 3 months	From 3 to 12 months	From 1 to 5 years	Over 5 years	Total
Assets						
Cash and cash equivalents	2,464,583	-	-	-	-	2,464,583
Loans and advances to banks	80,006	-	-	-	-	80,006
Loans and advances to customers	444,043	487,978	2,374,794	5,436,878	781,038	9,524,731
Other receivables	-	-	-	-	-	-
	2,988,632	487,978	2,374,794	5,436,878	781,038	12,069,320
Liabilities						
Due to banks	31,733	-	307,406	750	-	339,889
Due to customers	3,781,606	-	5,449,532	2,211,818	-	11,442,956
Borrowings	59,340	79	179,650	470,529	85,427	795,025
Other liabilities	-	-	-	-	-	-
	3,872,679	79	5,936,588	2,683,097	85,427	12,577,870
Net interest rate gap position	(884,047)	487,899	(3,561,794)	2,753,781	695,611	(508,550)
As at 31 December 2015						
Assets						
Cash and cash equivalents	2,236,153	-	-	-	-	2,236,153
Loans and advances to customers	346,905	467,736	1,925,828	5,117,796	624,166	8,482,431
Other receivables	-	-	-	-	-	-
	2,583,058	467,736	1,925,828	5,117,796	624,166	10,718,584
Liabilities						
Due to banks	115,892	-	307,974	750	-	424,616
Due to customers	3,275,805	-	5,093,325	1,837,342	-	10,206,472
Borrowings	46,206	1,064	141,401	370,701	97,976	657,348
Other liabilities	-	-	-	-	-	-
	3,437,903	1,064	5,542,700	2,208,793	97,976	11,288,436
Net interest rate gap position	(854,845)	466,672	(3,616,872)	2,909,003	526,190	(569,852)

Sensitivity analysis

The interest rate sensitivity analysis has been determined based on the exposure to interest rate risk at the reporting date. At 31 December 2016, if interest rates had been 200 basis points higher/lower with all other variables were held constant, the Bank's pre-tax profit for the twelve month period ended 31 December 2016 would respectively decrease/increase by approximately Denar 10,171 thousand (2015: Denar 11,397 thousand).

Notes to the financial statements (continued)
Financial risk management (continued)

Market risks (continued)

Foreign currency risk

The Bank is exposed to currency risk through transactions in foreign currencies. The Bank ensures that the net exposure is kept to an acceptable level by buying or selling foreign currency at spot when necessary to address short-term imbalances. The Denar is pegged to the Euro and the monetary projections envisage stability of the exchange rate of the Denar against Euro.

The following tables summarize the net foreign currency risk position of the Bank at 31 December 2016 and 2015:

<i>in Denar thousand</i>	MKD	EUR	USD	Other currencies	Total
As at 31 December 2016					
Assets					
Cash and cash equivalents	2,249,080	1,188,148	152,620	215,442	3,805,290
Loans and advances to customers	4,346,595	5,136,161	125,235	-	9,607,991
Loans and advances to banks	80,010	-	-	-	80,010
Investment securities	14,331	-	-	-	14,331
Other receivables	21,153	8,854	1,297	37	31,341
Total Assets	6,711,169	6,333,163	279,152	215,479	13,538,963
Liabilities					
Due to banks	2,016	322,595	16,628	-	341,239
Due to customers	6,143,416	4,951,555	257,071	203,008	11,555,050
Borrowings	-	796,528	-	-	796,528
Other liabilities	52,911	29,383	8,503	1,518	92,315
Total Liabilities	6,198,343	6,100,061	282,202	204,526	12,785,132
Net foreign currency position	512,826	233,102	(3,050)	10,953	753,831
As at 31 December 2015					
Total Assets	6,067,273	5,455,254	270,631	224,308	12,017,466
Total Liabilities	5,557,227	5,439,252	271,396	213,292	11,481,167
Net foreign currency position	510,046	16,002	(765)	11,016	536,299

The following table shows the sensitivity of the Bank of an increase of the Denar compared to foreign currencies. The sensitivity analysis includes only the monetary items denominated in foreign currency at the end of the year, thus making adjustment of their value when the exchange rate of the foreign currencies is changed by 1% and/or 5%. Adverse amount below marks a decrease of the profit or the other equity which appears in case the Denar increases its value compared to the foreign currencies by 1% and/or 5%, When the value of the Denar compared to foreign currencies decreases by 1% and/or 5%, the effect on the profit or the other equity is equal but with reverse index as showed in the table below (in Denar thousands).

<i>in Denar thousand</i>	Change in 2016	Change in 2015	Profit or loss 2016	Profit or loss 2015
EUR	1%	1%	2,331	160
USD	5%	5%	(153)	(38)
Other currencies	1%	1%	110	551

Notes to the financial statements (continued)
Financial risk management (continued)

3.4 Operating risk

Operating risk is present in all activities, processes and organizational structures that are part of the business activities of the Bank.

An active management with operational risk requires identification of all operational risks on which the Bank is exposed and taking of adequate measures for their optimization. The Bank's departments and branches in cooperation with the Risk Management Department prepare lists with operational activities on a monthly basis.

All the operational activities are subject to registration in the centralized Register for the operational activities.

The Bank's operations are constantly subject to other risks which are defined as operating risks. These risks relate to deficiencies or errors in the operation of internal processes, systems or to human errors or are due to external events.

3.5 Segment reporting

Operating segments

The Bank has two operational segments, as described below, which are the Bank's strategic business units. The strategic business units offer different products and services and are managed separately based on the Bank's management structure. The Supervisory Board reviews at least monthly the Management report that obtains information regarding the business. The following summary describes the operations in the Bank's reportable segments:

- Corporate Banking (legal entities) – Includes the following: different loans' products for corporate clients, issuing business credit cards, payment operations in the country and abroad for residential and non-residential legal entities, operations on foreign exchange market, inter-banking borrowings, brokerage services, trade with securities issued by the State etc.
- Retail Banking (individuals) – Includes the following activities: different types of loans for individuals, issuing debit and credit cards, payment operations in the country and abroad for residential and non-residential individuals, brokerage services, safe renting, operations on foreign exchange market etc.

Also, the Bank has activities regarding services of POS terminal network and ATMs that were not specified in the above mentioned activities.

Notes to the financial statements (continued)
Financial risk management (continued)

Segment reporting (continued)
Operating segments (continued)

<i>in Denar thousand</i>	Retail banking		Corporate banking		Non-allocated		Total	
	2016	2015	2016	2015	2016	2015	2016	2015
Income and expenses								
Net interest income / (expenses)	305,639	257,878	256,464	248,478	-	-	562,103	506,356
Net fee and commission income	85,613	84,698	31,729	48,389	-	-	117,342	133,087
Other operating income	28,925	22,505	19,039	19,502	-	-	47,964	42,007
Release of imp. prov. / Impairment (losses), net	8,105	1,343	31,445	(49,529)	-	-	39,550	(48,186)
Depreciation and amortization	(34,504)	(31,789)	(25,416)	(27,547)	-	-	(59,920)	(59,336)
Impairment losses on non-financial assets, net	(19,254)	(21,585)	(14,183)	(18,705)	-	-	(33,437)	(40,290)
Investment costs for property and equipment	(18,728)	(15,267)	(13,795)	(13,230)	-	-	(32,523)	(28,497)
Other expenses	(260,886)	(224,975)	(192,167)	(193,123)	-	-	(453,053)	(418,098)
Profit before tax per segment	94,910	72,808	93,116	14,235	-	-	188,026	87,043
Income tax							(19,004)	(8,164)
Profit for the year							169,022	78,879
Total assets per segment	6,078,567	5,286,844	6,674,371	6,115,501	-	-	12,752,938	11,402,345
Non-allocated assets per segment	-	-	-	-	1,526,202	1,391,501	1,526,202	1,391,501
Total assets	6,078,567	5,286,844	6,674,371	6,115,501	1,526,202	1,391,501	14,279,140	12,793,846
Total liabilities per segment	8,711,419	7,884,694	4,141,405	3,648,521	-	-	12,852,824	11,533,215
Non-allocated liabilities per segment	-	-	-	-	(49,997)	(46,660)	(49,997)	(46,660)
Total liabilities	8,711,419	7,884,694	4,141,405	3,648,521	(49,997)	(46,660)	12,802,827	11,486,555

Geographic segments

<i>in Denar thousand</i>	Republic of Macedonia	EU member countries	Other countries	Non-allocated	Total
2016					
Total income	777,925	(51,978)	(693)	2,155	727,409
Total assets	13,189,810	1,033,470	55,857	3	14,279,140
2015					
Total income	719,837	(42,600)	(211)	4,424	681,450
Total assets	11,915,064	770,113	108,667	2	12,793,846

Notes to the financial statements (continued)
Financial risk management (continued)

3.6 Fair value estimation

Fair value represents the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Financial instruments measured at fair value

The Bank groups assets and liabilities into three levels on the basis of the significance of inputs used in measuring the fair value. The hierarchy according to the fair value is determined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The financial assets and liabilities measured at fair value in the Statement of financial position are grouped into the fair value hierarchy as follows:

31 December 2016	Level 1	Level 2	Level 3	Total
Assets				
Securities available for sale	14,331	-	-	14,331
<hr/>				
31 December 2015	Level 1	Level 2	Level 3	Total
Assets				
Securities available for sale	14,331	-	-	14,331

Financial instruments not measured at fair value

The following table summarizes the carrying amounts and fair values to those financial assets and liabilities not presented in the Statement of Financial Position at their fair value.

	31 December 2016		31 December 2015	
	Net Carrying Amount	Fair Value	Net Carrying Amount	Fair Value
Financial assets				
Cash and cash equivalents	3,805,290	3,805,290	3,417,931	3,417,931
Loans and advances to banks	80,010	80,010	-	-
Loans and advances to customers	9,607,991	9,607,991	8,556,585	8,556,585
Other receivables	31,341	31,341	28,619	28,619
<hr/>				
Financial liabilities				
Due to banks	341,239	341,239	425,986	425,986
Due to customers	11,555,050	11,555,050	10,312,103	10,312,103
Borrowings	796,528	796,528	658,701	658,701
Other liabilities	92,315	92,315	84,377	84,377

Notes to the financial statements (continued)
Financial risk management (continued)

Fair value estimation (continued)
Financial instruments not measured at fair value (continued)

Cash and cash equivalents

The carrying value of cash and cash equivalents approximates their fair value, considering that they include cash, bank accounts and bank deposits with short - term maturity.

Loans and advances to customers

Loans and advances are carried at amortized cost and are net of provisions for impairment. The loans and advances have predominantly floating interest rates and their fair value is determined by discounting of future cash flows using the market interest rate. The fair value approximates their carrying value.

Investment securities

Investment securities include short term interest bearing assets held to maturity. Their fair value approximates their carrying value.

Other financial assets

The fair value of other financial assets is considered to approximate their respective carrying values by definition and due to their short-term nature.

Deposits and borrowings

The estimated fair value of deposits with no stated maturity, which includes non-interest-bearing deposits, is the amount repayable on demand.

The fair value of the term deposits with variable interest rates approximates their carrying values as at the Statement of Financial Position date.

Borrowed funds carry predominantly floating rates and due to the interest rate reprising carrying value is not materially different from their fair value.

Other liabilities

Carrying value of other liabilities approximates their fair value with relation to their short-term maturity.

Notes to the financial statements (continued)
Financial risk management (continued)

3.7 Financial instruments by categories

Net carrying amounts of the financial assets and liabilities of the Bank recognized at the date of the Statement of financial position for the presented periods are classified as follows:

31 December 2016					
Financial assets					
	Assets held to maturity	Loans and receivables	Available for sale assets	Assets at fair value through profit or loss	Total
Cash and cash equivalents	-	3,805,290	-	-	3,805,290
Loans and advances to banks	-	80,010	-	-	80,010
Loans and advances to customers	-	9,607,991	-	-	9,607,991
Investment securities	-	-	14,331	-	14,331
Other receivables	-	31,341	-	-	31,341
	-	13,524,632	14,331	-	13,538,963
Financial liabilities					
				Other financial liabilities at amortized cost	Total
Due to banks				341,239	341,239
Due to customers				11,555,050	11,555,050
Borrowings				796,528	796,528
Other liabilities				92,315	92,315
				12,785,132	12,785,132
31 December 2015					
Financial assets					
	Assets held to maturity	Loans and receivables	Available for sale assets	Assets at fair value through profit or loss	Total
Cash and cash equivalents	-	3,417,931	-	-	3,417,931
Loans and advances to customers	-	8,556,585	-	-	8,556,585
Investment securities	-	-	14,331	-	14,331
Other receivables	-	28,619	-	-	28,619
	-	12,003,135	14,331	-	12,017,466
Financial liabilities					
				Other financial liabilities at amortized cost	Total
Due to banks				425,986	425,986
Due to customers				10,312,103	10,312,103
Borrowings				658,701	658,701
Other liabilities				84,377	84,377
				11,481,167	11,481,167

Notes to the financial statements (continued)
Financial risk management (continued)

3.8 Capital management

Regulatory capital

The Bank's lead regulator NBRM sets and monitors capital requirements for the Bank as a whole. The Bank is directly supervised by the local regulators.

In implementing capital adequacy requirements, the Bank maintains a prescribed ratio of own funds to sum of total risk-weighted assets. Total risk-weighted assets are sum of credit risk-weighted assets, sum of capital requirements for currency risk and sum of capital requirements for operating risk.

The Bank's own funds are a sum of core capital, supplementary capital, less deductions, as follows:

- Core capital, which includes ordinary and non-cumulative preference shares, share premium, bank reserves allocated from net profit that serve for covering losses arising from risks the Bank faces in its operations, retained earnings not encumbered by any future obligations, stated in the Statement of financial position and confirmed by a Decision of the Bank's Shareholders' Assembly or accumulated loss from previous years, profit for the year if confirmed by the certified auditor, after deductions for loss for the year, licenses, patents, goodwill and other trademarks, treasury shares and the difference between the amount of the required allowance for impairment in accordance with the risk classification and allocated allowance for impairment and allowance for impairment calculated according the Decision for credit risk management.
- Supplementary capital, which includes cumulative preference shares, share premium less the amount of purchased treasury cumulative preference shares, hybrid capital instruments and subordinated liabilities issued by the Bank.
- The total of core capital and supplementary capital is reduced by the Bank's capital investments in banks and financial institutions exceeding 10% of the capital of such institutions, subordinated instruments and other investments in other banks or other financial institutions where the Bank holds more than 10% of the capital and other deductions.

When determining the amount of own funds, the Bank shall observe the following restrictions:

- The amount of the supplementary capital cannot exceed the amount of the core capital.
- The sum of the nominal value of subscribed and paid-in ordinary shares, the share premium of such shares and the amount of reserves and the retained earnings, less the deductions from the core capital and supplementary capital previously described, should exceed the sum of other positions which are part of the Bank's core capital.

The amount of subordinated instruments which are part of the supplementary capital shall not exceed 50% of the amount of core capital.

The Bank's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognized and the Bank recognizes the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

Notes to the financial statements (continued)
Financial risk management (continued)

Capital management (continued)

The Bank has complied with all externally imposed capital requirements throughout the period. There were no significant changes in the Bank's approach to capital management during the year.

As at 31 December 2016 and 2015 the Bank capital adequacy ratio is in compliance with the prescribed ratio.

Capital allocation

The allocation of capital between specific operations and activities is, to a large extent, driven by optimization of the return achieved on the capital allocated. The amount of capital allocated to each operation or activity is based primarily upon the regulatory own capital. The process of allocating capital to specific operations and activities is monitored independently of those responsible for the operation, by the Supervisory Board.

Notes to the financial statements (continued)

4 Critical accounting estimates and judgments

The most important areas in need of estimates and judgments include:

Allowance for impairment for loans and receivables

Assets carried at amortized costs are evaluated for impairment losses as disclosed in Note 2.11.

The Bank reviews its loan portfolios to assess impairment at least on a monthly basis. In determining whether an impairment loss should be recorded in the Statement of comprehensive income, the Bank makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers, or national or local economic conditions that correlate with defaults. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Allowance for impairment of available-for-sale equity investments

The Bank determines that available for sale investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the Bank evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investor, industry and sector performance, changes in technology, and operational and financing cash flows.

Determining fair value

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in accounting policy 2.10. For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgment depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

Useful lives of depreciable assets

Management reviews its estimate of the useful lives of depreciable assets at each reporting date, based on the expected utility of the assets. Uncertainties in these estimates relate to technological obsolescence that may change the utility of certain software and IT equipment.

Impairment of non-financial assets

Impairment losses are recognized in the amount for which the carrying value of an asset or cash-generating unit exceeds its recoverable amount. In determining the recoverable amount, Management estimates expected prices, cash flows from each cash generating unit and determines the appropriate interest rate for calculating the present value of those cash flows.

Notes to the financial statements (continued)
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(All amounts expressed in Denar thousand, unless otherwise stated)

5 Net interest income

Structure of interest income and expenses according to type of financial instruments

	2016	2015
Interest income		
Loans and advances to customers	716,221	652,584
Investment securities	28,448	26,240
Cash and cash equivalents	5,509	3,589
Loans and advances to banks	677	165
	750,855	682,578
Interest expense		
Due to customers	176,398	169,167
Borrowings	7,070	5,246
Due to banks	5,284	1,809
	188,752	176,222
Net interest income	562,103	506,356

6 Net fee and commission income

Structure of fees and commission income and expenses according to type of financial activities

	2016	2015
Fee and commission income		
Loans and credit cards	68,371	76,458
Payment operations		
- Domestic	107,121	98,072
- International	24,784	26,052
Visa and MasterCard	41,282	37,261
Letters of credit and guarantees	19,099	19,885
Money transfer	5,301	6,459
Other	113	1,289
	266,071	265,476
Fee and commission expenses		
Credit cards	120,378	106,430
Payment operations		
- Domestic	17,573	15,731
- International	10,284	9,282
Other	494	946
	148,729	132,389
Net fee and commission income	117,342	133,087

7 Other operating income

	2016	2015
Rent income	1,650	1,721
Gains form equipment sold	1,936	2,553
Dividends received	1,198	1,043
Release of impairment provisions and special reserve, net (Note 25)	-	1,177
Other income from payment operations	5,536	4,318
SWIFT	2,119	2,129
Collected written-off receivables	3,932	-
Income from release of impairment provision of non performing interest	3,078	-
Other	7,135	6,569
	26,584	19,510

Notes to the financial statements (continued)
As at and for the year ended 31 December 2016
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8 Additional/ Release of impairment provision on financial assets, net

	2016	2015
(Charge) / recovery for:		
Loans and advances to customers (Note 15)	44,300	(46,089)
Other receivables (Note 21)	(4,750)	(2,097)
	39,550	(48,186)

9 Personnel expenses

	2016	2015
Net salaries and contributions	159,474	145,294
Social and health contributions	75,483	68,474
Other employee benefits	11,350	8,208
	246,307	221,976

10 Other operating expenses

	2016	2015
Materials and services	95,004	85,269
Rent expenses	54,725	58,696
Deposit insurance premiums	40,640	37,495
Impairment losses on foreclosed assets	33,437	43,458
Administrative and marketing expenses	21,076	14,368
Software license expenses	11,122	9,868
Property and employee insurance premiums	3,755	3,658
Impairment provisions and special reserve, net (Note 25)	604	-
Losses from sold foreclosed assets	-	-
Litigation expenses	1,733	470
Losses from sold equipment	-	-
Other expenses	10,610	11,627
	272,706	264,909

11 Income tax expense

	2016	2015
Current income tax expense	16,105	8,481
Deferred income tax (income) / expense	2,899	(317)
	19,004	8,164

Reconciliation of the income tax expense as per the Statement of comprehensive income for the years ended 31 December 2016 and 2015 is as follows:

	In %	2016	In %	2015
Profit before taxation		188,026		87,043
Income tax calculated at rate of 10% (2015: 10%)	10%	18,803	10%	8,704
Non-deductible expenses for tax purposes	0.70	1,321	0.95	829
Tax-exempt income	(0.60)	(1,120)	(1.57)	(1,369)
		19,004		8,164
Effective tax rate	10.11		9.38	

Deferred tax liabilities are attributable to the following:

	Assets		Liabilities		Net
	2016	2015	2016	2015	2016
Loans and advances to customers	-	-	(2,899)	-	(2,899)
Other	-	317	-	-	317
	-	317	(2,899)	-	(2,899)
					317

Notes to the financial statements (continued)
As at and for the year ended 31 December 2016
(All amounts expressed in Denar thousand, unless otherwise stated)

Income tax expense (continued)

Movement of temporary differences during the years is as follows:

	Loans and advances to customers
At 31 December 2014/ 01 January 2015	1,442
Recognized in profit or loss during 2015	(317)
At 31 December 2015	1,125
Recognized in profit or loss during 2016	2,899
At 31 December 2016	4,024

12 Earnings per share

The basic and diluted earnings per share are computed when the net profits for the year (belonging to the common shareholders) is divided with the weighted average number of shares during the year.

	2016	2015
Net-profit attributable to shareholders	169,022	78,879
Net-profit attributable to holders of ordinary shares	169,022	78,879
Issued ordinary shares at 1 January	545,987	545,987
Effect from change of ordinary shares during the year	-	-
Weighted average number of shares	545,987	545,987
Basic and diluted earnings per share (in Denars)	310	144

13 Cash and cash equivalents

	2016	2015
Current accounts and deposits with foreign banks	843,890	419,739
Account and balances with the NBRM, except for obligatory foreign currency reserves	549,842	491,924
Placement with banks with maturity up to 3 months	750,042	950,030
Cash in hand	258,741	227,183
Current accounts and deposits with domestic banks	130,924	7,685
Treasury bills which can be traded on the secondary market	738,232	747,192
Included in cash and cash equivalents for the purpose of the Statement of cash flows	3,271,671	2,843,753
Obligatory foreign currency reserves	532,082	462,641
Restricted deposits	1,537	111,537
	3,805,290	3,417,931

According to the Decision on obligatory reserve (Official Gazette of the Republic of Macedonia No.87/16), the basis for the reserve requirement is determined as an average of the Bank's liabilities for each calendar day of the preceding month. The reserve requirement for banks in Denars shall be calculated as a sum of 8% for liabilities in domestic currency, 50% for liabilities in domestic currency with FX clause and 30% for liabilities in foreign currency. The reserve requirement base for banks' liabilities denominated in domestic currency, shall be reduced by the amount of the claims on the basis of newly approved loans to nonfinancial companies and investments in debt securities in domestic currency issued by nonfinancial companies.

The banks' reserve requirement in foreign currency is set at 70% (of the amount calculated as a sum of 15% for liabilities in foreign currency and 13% for liabilities to non-resident financial companies in foreign currency with contractual maturity up to one year).

Bank's reserve requirement in foreign currency is allocated on special foreign currency accounts of the NBRM abroad, and it is fulfilled in Euro at a fixed level.

The banks' reserve requirement base for a certain fulfillment period shall be calculated as an average of the liabilities for each day of the calendar month that precedes the fulfillment period. The base from the foreign currency liabilities shall be presented in Euros and in Denars, as well, by applying the middle exchange rate of the National Bank valid on the last day of the calendar month.

Notes to the financial statements (continued)
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Cash and cash equivalents (continued)

The reserve requirement maintenance period is from 11th in the current month until 10th in the following month.

The interest rate on the obligatory reserve in Denars and in foreign currency was nil during 2016 and 2015.

As at 31 December 2016, treasury bills issued by the National Bank of the Republic of Macedonia mature within 28 days (2015: 28 days) and bear interest of 3.75% p.a. (2015: 3.25% p.a.), and are classified as available for sale.

14 Loans and advances to banks

	2016	2015
Loans and advances to banks at amortized cost	80,010	-
	80,010	-

15 Loans and advances to customers

	2016	2015
Loans and advances to customers at amortized cost	9,607,991	8,556,585
	9,607,991	8,556,585

The structure of loans and advances to customers by type of debtor is as follows:

	2016		2015	
	Short-term	Long-term	Short-term	Long-term
Corporate customers	946,424	2,261,923	819,580	2,019,290
Public sector	43	-	59	-
Financial institution other than banks	5,152	190,494	4,813	200,319
Retail customers:				
Principal				
Housing	18,159	1,071,094	19,487	1,032,610
Consumer	52,326	3,012,988	93,220	2,352,086
Vehicle	217	13,250	34	7,492
Credit cards	358,591	-	349,087	-
Other	314,117	1,331,642	289,225	1,298,866
Nonresident customers	124,546	102,469	120,804	314,051
Other	4	904	6	1,277
	1,819,579	7,984,764	1,696,315	7,225,991
<i>Current maturity</i>	1,440,142	(1,440,142)	1,345,268	(1,345,268)
	3,259,721	6,544,622	3,041,583	5,880,723
Less: provision for impairment	(162,805)	(33,547)	(326,398)	(39,323)
	3,096,916	6,511,075	2,715,185	5,841,400

At 31 December 2016 non-performing loans amounted to Denar 196,394 thousand (2015: Denar 365,162 thousands). Unrecognized interest relating to such loans amounted to Denar 7,984 thousand (2015: Denar 42,938 thousand).

The decreased amount of non-performing loans and interest payments in 2016 compared to 2015 is due to the change in the Decision on credit risk management according to which the bank is obliged to write off credit exposures if two years have passed from the date as of which the bank had been required to make impairment, or allocate special reserve in the amount of 100%. During 2016, the Bank in this respect has written off a total of 124,846 thousand denars due to non-performing loans, 13 thousand denars on the basis of regular interest and 31,240 thousand denars due to non-performing interest.

Notes to the financial statements (continued)
As at and for the year ended 31 December 2016
(All amounts expressed in Denar thousand, unless otherwise stated)

Loans and advances to customers (continued)

As at 31 December 2016 loans and advances to customers in amount of Denar 789,581 thousand (2015: Denar 322,194 thousand) are mortgaged as collateral for borrowings from MBDP (Note 24).

	2016	2015
Movements of provision for impairment		
Balance at 01 January	365,721	319,372
Charge/ (Release) of provision for impairment, net (Note 8)	(44,300)	46,089
Effect from foreign exchange differences	(210)	384
Write-off	(124,859)	(124)
Balance as at 31 December	196,352	365,721

16 Investment securities

	2016	2015
Available-for-sale investment securities	14,331	14,331
	14,331	14,331

Available-for-sale investment securities

	2016	2015
Equity securities	14,331	14,331
	14,331	14,331

The movement of the impairment provision for investment securities is as follows:

	2016	2015
Movements of provision for impairment		
Balance at 01 January	1,372	1,372
Balance at 31 December	1,372	1,372

17 Foreclosed assets

	2016	2015
Land	867	1,084
Buildings	120,352	34,950
Equipment	15,935	19,919
Residential facilities and apartments	16,590	23,810
Other	1,636	2,045
	155,380	81,808

As at 31 December 2016, the net carrying value of Bank's foreclosed assets amount to Denar 155,380 thousand (2015: Denar 81,808 thousand). As at 31 December 2016 their fair value less cost to sell is in the amount of Denar 266,861 thousand (2015: Denar 151,879 thousand).

In December 2014 the Bank's foreclosed assets in the amount of Denar 109,556 thousand were placed as initial capital in the newly founded legal entity, UNI Imoti doool Skopje. The subsidiary was 100% in ownership of UNI Bank AD Skopje (Note 18).

In 2016 subsidiary is liquidated by decision of the Central Registry number 35020160032174 of 22.12.2016, pursuant to Board Resolution for deletion from 12.12.2016 year. The assets of the subsidiary in the amount of Denaar 70,116 thousand were returned to the Bank and recognized as foreclosed assets at their carrying amount as of the date of transfer.

The valuation of foreclosed assets was performed by independent appraisers using Level 2 inputs to market approach. The market approach reflects observed prices for recent market transactions for similar properties and incorporates adjustments for factors specific to the assets in question, including plot size, location, encumbrances, current use, etc.

Notes to the financial statements (continued)
As at and for the year ended 31 December 2016
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18 Investment in subsidiaries

As at 31 December 2016 the Bank's has no investment in subsidiaries (2015: Denar 87,645 thousands refers to 100% subsidiary of the Bank, UNI Imoti dooel Skopje) (Note 17). In December 2014 the Bank's foreclosed assets in the amount of 109,556 thousands were placed as initial capital in the newly founded legal entity. Subsidiary is liquidated by decision of the Central Registry number 35020160032174 of 22.12.2016, pursuant to Board Resolution for deletion from 12.12.2016 year.

Name of the subsidiary	Country	% of ownership		Voting rights %	
		2016	2015	2016	2015
UNI Imoti dooel Skopje	R Macedonia	-	100	-	100

19 Intangible assets

	Software	Rights and licenses	Assets under development	Total
Cost				
At 01 January 2015	138,304	64,252	24	202,580
Additions during the year	306	-	-	306
Transfers	-	-	-	-
At 31 December 2015 / 01 January 2016	138,610	64,252	24	202,886
Additions during the year	2,523	11,701	-	14,224
Transfers	-	-	-	-
At 31 December 2016	141,133	75,953	24	217,110
Accumulated amortization				
At 01 January 2015	53,456	29,857	-	83,313
Amortization for the year	12,104	5,409	-	17,513
At 31 December 2015/01 January 2016	65,560	35,266	-	100,826
Amortization for the year	11,951	5,807	-	17,758
At 31 December 2016	77,511	41,073	-	118,584
Net carrying value				
At 01 January 2015	84,848	34,395	24	119,267
At 31 December 2015	73,050	28,986	24	102,060
At 31 December 2016	63,622	34,880	24	98,526

At 31 December 2016 and 2015, all intangible assets are owned by the Bank. The Bank has no encumbrances over its intangible assets.

Notes to the financial statements (continued)
As at and for the year ended 31 December 2016
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20 Property and equipment

	Buildings	Equipment	Construction in progress	Total
Cost				
At 01 January 2015	454,864	352,953	10,170	817,987
Additions during the year	1,838	24,543	7,737	34,118
(Disposals and write offs)	-	(7,215)	-	(7,215)
Transfer	3,979	2,014	(5,993)	-
At 31 December 2015/01 January 2016	460,681	372,295	11,914	844,890
Additions during the year	5,733	11,486	8,175	25,394
(Disposals and write offs)	-	(270)	-	(270)
Transfers	1,355	9,038	(10,393)	-
At 31 December 2016	467,769	392,549	9,696	870,014
Accumulated depreciation				
At 01 January 2015	70,126	261,821	-	331,947
Depreciation for the year	11,471	30,352	-	41,823
(Disposals and write offs)	-	(6,718)	-	(6,718)
At 31 December 2015/01 January 2016	81,597	285,455	-	367,052
Depreciation for the year	11,641	30,521	-	42,162
(Disposals and write offs)	-	(268)	-	(268)
At 31 December 2016	93,238	315,708	-	408,946
Net carrying value				
At 01 January 2015	384,738	91,132	10,170	486,040
At 31 December 2015	379,084	86,840	11,914	477,838
At 31 December 2016	374,531	76,841	9,696	461,068

At 31 December 2016 and 2015, all property and equipment are owned by the Bank. The Bank has no mortgages or other encumbrances over its property, plant and equipment. As at 31 December 2016 the Bank leases under operating lease terms building with net carrying amount of Denar 5,977 thousand (2015: Denar 5,128 thousand). The leases are cancellable and typically run for a shorter period.

21 Other receivables

	2016	2015
Fee and commission receivables	12,565	23,019
Prepaid expenses	15,022	16,620
Credit card receivables	18,573	13,721
Receivables for court cases	1,798	6,621
Advances for intangible assets	5,447	5,447
Advances for property and equipment	813	-
Inventories	3,566	4,190
Other receivables from litigations	-	3,055
Receivables from leased assets	-	31
Money transfer	1,773	2,280
Trade receivables	8	8
Employee receivables	8	23
Other	2,585	4,647
	62,158	79,662
Less: provision for impairment	(5,614)	(24,014)
	56,544	55,648

	2016	2015
Movements of provision for impairment		
Balance at 01 January	24,014	24,310

Notes to the financial statements (continued)
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Additional provision for impairment / (Release) of provision for impairment, net (Note 8)	4,750	2,097
Foreclosed assets from non-collectable receivables	-	(2,332)
Effect from foreign exchange differences	1	-
Write-off	(23,151)	(61)
Balance at 31 December	5,614	24,014

The major part of the prepaid expenses in the amount of Denar 6,557 thousand (2015: Denar 8,484 thousand) relate to the lease of the business premises for the Bank's branches in Strumica. The total rent according the lease agreement was paid in advance in 2000, covering lease period of 20 years.

22 Due to banks

	2016		2015	
	Short-term	Long-term	Short-term	Long-term
Current accounts of domestic banks	2,427	-	3,174	-
Current accounts of foreign banks	13,150	-	10,870	-
Term deposits of domestic banks	-	-	86,233	-
Term deposits of foreign banks	308,755	-	309,326	-
Restricted deposits of domestic banks	750	-	750	-
Other deposits	16,157	-	15,633	-
	341,239	-	425,986	-

Notes to the financial statements (continued)
As at and for the year ended 31 December 2016
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23 Due to customers

	2016		2015	
	Short-term	Long-term	Short-term	Long-term
<i>Non-financial institutions</i>				
Current accounts	1,441,065	-	1,279,066	-
Term deposits	421,103	30,305	481,002	12,717
Restricted deposits	57,803	51,868	65,935	42,193
Other deposits	12,628	-	17,220	-
	1,932,599	82,173	1,843,223	54,910
<i>State</i>				
Current accounts	3,457	-	993	-
Demand deposits	399	-	399	-
	3,856	-	1,392	-
<i>Not-for-profit institutions</i>				
Current accounts	73,776	-	56,664	-
Term deposits	5,323	-	4,293	-
Restricted deposits	121	1,300	191	1,300
Other deposits	1,069	-	482	-
	80,289	1,300	61,630	1,300
<i>Financial institutions, other than banks</i>				
Current accounts	63,418	-	32,191	-
Term deposits	202,431	201,648	198,497	9,159
Restricted deposits	5,533	6,244	10,948	6,284
Other deposits	35	-	27	-
	271,417	207,892	241,663	15,443
<i>Citizens</i>				
Current accounts	1,733,396	-	1,555,649	-
Demand deposits	98,271	-	35	-
Term deposits	3,817,276	2,653,707	3,731,749	2,152,831
Restricted deposits	65,327	207,032	49,926	240,525
Other deposits	24,614	-	17,793	-
	5,738,884	2,860,739	5,355,152	2,393,356
<i>Nonresidents</i>				
Current accounts	318,025	-	307,830	-
Term deposits	32,216	9,253	16,791	9,591
Restricted deposits	80	5,023	203	2,379
Other deposits	11,304	-	7,240	-
	361,625	14,276	332,064	11,970
<i>Current maturity</i>	1,097,787	(1,097,787)	904,682	(904,682)
	9,486,457	2,068,593	8,739,806	1,572,297

Notes to the financial statements (continued)
As at and for the year ended 31 December 2016
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24 Borrowings

Structure of borrowings by type of borrowing and creditor's sector

	Short-term	2016 Long-term	Short-term	2015 Long-term
<i>Banks</i>	1,501	793,331	1,350	655,337
<i>State</i>	986	710	989	1,025
Current maturity	238,085	(238,085)	192,770	(192,770)
	240,572	555,956	195,109	463,592

Borrowings by creditors

Borrowings by creditors

	Short-term	2016 Long-term	Short-term	2015 Long-term
<i>Domestic sources:</i>				
Macedonian Bank for Development Promotion in foreign currency	1,473	789,581	1289	647,822
Macedonian Bank for Development Promotion in domestic currency	28	3,750	61	7,515
Ministry of Finance of RM	986	710	989	1,025
	2,487	794,041	2,339	656,362
Current maturity	238,085	(238,085)	192,770	(192,770)
	240,572	555,956	195,109	463,592

At 31 December 2016, based on already signed Frame contracts with the Macedonian Bank for Development Promotion AD, Skopje ("MBDP"), the Bank has liabilities for borrowing in amount of 794,832 thousand Denars (2015: 656,687 thousand Denars). During 2016, the bank has withdrawn funds from different credit line with year of maturity 2015-2024 and interest rate 1- 3% per annum for borrowings in foreign currency and 0.5 – 3.5% for borrowings in domestic currency with foreign currency clause.

At 31 December 2016, the Bank has liabilities for borrowings in domestic currency with foreign currency clause based on signed borrowing agreement with the Ministry of Finance of the Republic of Macedonia – ZKDF in the amount of 1,696 thousand Denars (2015: 2,014 thousand denars). During 2016, based on already signed agreements, the Bank has withdrawn funds with maturity date as of 31.03.2017 and interest rate 0.5%.

25 Provision and special reserve

	Commitments and contingencies
Balance at 01 January 2015	4,128
(Release) of provision for impairment, net (Note 7)	(1,177)
Foreign exchange gain	6
Balance at 31 December 2015 (Note 25)	2,957
Balance at 01 January 2016	2,957
Additional provision for impairment, net (Note 10)	604
Foreign exchange gain	(1)
Balance at 31 December 2016 (Note 25)	3,560

Notes to the financial statements (continued)
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26 Other liabilities

	2016	2015
Non allocated inflows	21,898	26,578
Trade payables	14,198	6,771
Fee and commission	6,266	4,715
Other taxes and contributions	2,573	847
Accrued expenses	128	216
Payments for initial investment	10,394	1,269
Subscriptions	18,724	23,867
Other	20,835	21,415
	95,016	85,678

27 Share capital

At 31 December 2016 the authorized share capital comprised ordinary shares 545,987 (2015: 545,987). Ordinary shares have a par value of MKD 1,000 (2015: MKD 1,000). All issued shares are fully paid.

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at shareholders' meetings of the Bank. (2015: one vote per share). All shares rank equally with regard to the Bank's residual assets.

	<i>In Denars</i>		<i>Number of issued shares</i>				<i>Total subscribed capital</i>	
	ordinary shares	preference shares not for sale	2016	2015	2016	2015	2016	2015
At 1 January – fully paid	1,000	1,000	545,987	545,987	-	-	545,987	545,987
Changes during the year (conversion from preference to ordinary shares)	-	-	-	-	-	-	-	-
At 31 December – fully paid	1,000	1,000	545,987	545,987	-	-	545,987	545,987

Notes to the financial statements (continued)
As at and for the year ended 31 December 2016
(All amounts expressed in Denar thousand, unless otherwise stated)

Share capital (continued)

At 31 December 2016 and 2015, the following shareholders have ownership exceeding 5% of the total issued shares with a voting right:

	Share capital in Denar thousand		Voting right	
	2016	2015	2016	2015
Ivaylo Moutaftchiev, Republic of Bulgaria	198,994	198,994	36.45	36.45
Tzeko Minev, Republic of Bulgaria	198,994	198,994	36.45	36.45
	397,988	397,988	72.90	72.90

28 Commitments and contingencies

The Bank provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. These agreements have fixed limits and generally extend for a period of up to one year. Expirations are not concentrated in any period.

The contractual amounts of commitments and contingent liabilities are set out in the following table by category:

	2016	2015
Guarantees		
in MKD	488,500	564,203
in foreign currency	48,238	98,725
Letters of credit in foreign currency	22,285	13,192
Unused overdrafts on current accounts	359,133	288,489
Unused credit limits non- cancellable	284,615	271,486
	1,202,771	1,236,095
Provision for impairment (Note 25)	(3,560)	(2,957)
	1,199,211	1,233,138

Litigations

At 31 December 2016, legal proceedings raised against the Bank amount in total Denar 3,585 thousand (2015: Denar 3,402 thousand). As at the Statement of financial position date, the Bank did not recognize provision, since professional legal advice show that there is no possibility of significant losses. In addition, various legal actions and claims may be asserted in the future against the Bank from litigations and claims incident to the ordinary course of business. Related risks have been analyzed as to likelihood of occurrence. Although the outcome of these matters cannot always be ascertained with precision, the management of the Bank believes that no material liabilities are likely to result.

Taxation

The tax authorities may at any time inspect the books and records up to 5 years subsequent to the reported tax year, and may impose additional tax assessments and penalties. The Bank's management is not aware of any circumstances, which may give rise to a potential material liability in this respect.

Capital commitments

As at the Statement of financial position date, there are no capital commitments that have not been recognized in the financial reports.

Notes to the financial statements (continued)
As at and for the year ended 31 December 2016
(All amounts expressed in Denar thousand, unless otherwise stated)

29 Fiduciary activities

The Bank manages assets for the benefit of third parties mainly intended for concluding loan agreements with legal entities. These assets are not owned by the Bank and have not been recognized in the Statement of financial position. The Bank is not exposed to credit risk from these placements. As at 31 December 2016, these assets amount to Denar 497,578 thousand (2015: Denar 497,578 thousand).

30 Pension plans

The Bank does not operate any defined contribution plans or share-based remuneration options as at 31 December 2016 and 2015. The management believes that the present value of the future obligations to employees with respect to retirement and other benefits and awards are not material to these financial statements as at 31 December 2016 and 2015.

31 Related party transactions

According to the Banking Law, related parties are considered: persons with special rights and responsibilities in the Bank and persons related to them; shareholders with a qualified contribution to the Bank (direct or indirect ownership of at least 5% of the total number of shares, or voting right shares), affiliates and entities under common ownership, control and management with the Bank, or whose activities the Bank has an ability to control.

The Bank grants loans, performs payment transfers and deposits funds of related enterprises and financial institutions. It is the opinion of the Bank's management that these transactions are carried out on normal commercial terms and conditions and during the regular course of business activities.

As at 31 December 2016 and 2015, the balances and volume of transactions with related entities and Key management personnel are as follows:

	Other related parties		Key management personnel		2016	Total 2015
	2016	2015	2016	2015		
Assets						
Current accounts	82,797	49,390	-	-	82,797	49,390
Other assets	18	87,710	15	4	33	87,714
Loans and other receivables	56	15	22,648	21,476	22,704	21,491
	82,871	137,115	22,663	21,480	105,534	158,595
Liabilities						
Deposits	444,140	421,804	69,526	58,889	513,666	480,693
Subordinated liabilities	-	-	-	-	-	-
Other liabilities	3,748	3,084	10	2	3,758	3,086
	447,888	424,888	69,536	58,891	517,424	483,779
Income						
Interest income	1,567	3	1,621	1,683	3,188	1,686
Fee and commission income	320	536	180	151	500	687
Other income	73	145	76	3,006	149	3,151
	1,960	684	1,877	4,840	3,837	5,524
Expenses						
Interest expenses	5,169	1,754	1,017	1,075	6,186	2,829
Fee and commission expenses	36,887	33,419	-	-	36,887	33,419
Other expenses	39,855	38,163	22,671	18,503	62,526	56,666
Short term benefits	-	-	57,590	51,793	57,590	51,793
	81,911	73,336	81,278	71,371	163,189	144,707

Notes to the financial statements (continued)
As at and for the year ended 31 December 2016
(All amounts expressed in Denar thousand, unless otherwise stated)

32 Events after the reporting period

After 31 December 2016 – the reporting date until the approval of these financial statements, there are no adjusting events reflected in the financial statements or events that are materially significant for disclosure in these financial statements.



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